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10 UNITED STATES DISTRICT COURT
11 NORTHERN DISTRICT OF CALIFORNIA
12 SAN JOSE DIVISION
13

14 UNITED STATES OF AMERICA,)	CASE NO. 16-CR-00047 EJD
)	
15 Plaintiff,)	GOVERNMENT'S MOTIONS IN LIMINE
)	
16 v.)	
)	
17 JONATHAN CHANG,)	
a/k/a RuWu Charng, and)	
18 GRACE CHANG,)	
a/k/a Wei-Lin Chang,)	
19 Defendants.)	
20)	

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1 The United States, by and through its attorneys of record, herein moves *in limine* to exclude from
2 the trial the evidence, and related testimony, identified below.

3 I. FACTUAL BACKGROUND

4 Jonathan and Grace Chang (a married couple) are charged with one count of conspiracy to
5 commit wire fraud (18 U.S.C. § 1349), four counts of wire fraud (18 U.S.C. § 1343), one count of
6 conspiracy to commit money laundering (18 U.S.C. § 1956(h), and three counts of money laundering
7 (concealment, 18 U.S.C. § 1956(a)(1)(B)(i)). ECF No. 1.

8 The indictment charged the Changs with a scheme to defraud that involved obtaining money and
9 property by means of materially false and fraudulent representations. The scheme included
10 representations made to a wealthy businesswoman, C.W., who was the then-employer of Jonathan
11 Chang; employees and agents of C.W.; entities controlled by C.W., and the church to which Jonathan
12 and Grace belonged. The indictment also alleged that the Changs attempted to conceal the proceeds of
13 their scheme to defraud by transmitting the proceeds to other accounts and other entities they created,
14 including Home of Christ Christian Center (“HOCCC”). *Id.*

15 As detailed in the indictment, the scheme to defraud centered around the Changs’ efforts to
16 obtain money and property by intentionally misleading individuals about the true nature of two entities,
17 Home of Christ Associates Incorporated (“The Inc.”) and Home of Christ Associates LLC (“The LLC”).
18 Specifically, the Changs misrepresented to some individuals that The Inc. and The LLC were associated
19 with the church the Changs attended, Home of Christ 4 a/k/a Home of Christ in West San Jose, while at
20 other times, represented that The Inc. and The LLC were associated with C.W. Neither was true. The
21 Inc. and The LLC were two entities established and controlled by the Changs and both were used by the
22 Changs for self-enrichment.

23 II. MOTIONS IN LIMINE

24 The facts of this case raise potential evidentiary issues that can be resolved through pre-trial
25 motions *in limine*.

26 A. MIL No. 1: The Defendants Cannot Introduce “State of Mind” Testimony from Lay 27 Witnesses

28 Rule 701 provides that a lay witness may give an opinion only if it is (a) rationally based on the

1 witness's perception; (b) helpful to clearly understanding the witness's testimony or to determining a
2 fact in issue; and (c) not based on scientific, technical, or other specialized knowledge within the scope
3 of Rule 702. Fed. R. Evid. 701.

4 Lay opinions about the defendants' beliefs and state of mind do not meet this test. Testimony
5 about it would be both speculative and beyond the competence of any witness other than the defendants
6 themselves. *See United States v. Hauert*, 40 F.3d 197, 201-02 (7th Cir. 1994) (holding, in the context of
7 a tax protester case, that "defendant's beliefs about the propriety of his filing returns and paying taxes,
8 which are closely related to defendant's knowledge about tax laws and defendant's state of mind in
9 protesting his taxpayer status, are ordinarily not a proper subject for lay witness opinion testimony
10 absent careful groundwork and special circumstances not present here."); *accord United States v.*
11 *Dashner*, No. 12-CR-00646-SI-1, 2015 WL 3660331, at *3 (N.D. Cal. June 2, 2015). In other words, a
12 jury can judge the defendants' state of mind by itself, and its assessment should not be aided by the
13 conclusions drawn by possibly biased witnesses, such as the defendants' friends and family.

14 Rule 803(3) does not create an exception, either. For example, the defendants may seek to elicit
15 testimony from witnesses that purports to show the witnesses' "state of mind" regarding the defendants'
16 statement of mind. For example, friends and family of the defendants may assert that at or around the
17 time of relevant events, the witnesses had the "state of mind" or impression that the defendants were
18 motivated only by benevolent factors, such as their faith or loyalty to Cher Wang, etc. In such a
19 situation, the Ninth Circuit's decision in *United States v. Kahre* is instructive. 737 F.3d 554, 577 (9th
20 Cir. 2013). There, the court considered a district court's exclusion of witness testimony about the
21 defendants' good faith belief regarding their violations of tax law. *Id.* The court affirmed exclusion of
22 such testimony, holding witness testimony "about the defendants' state of mind at the time, a subject
23 about which [defendants] could be examined and cross-examined if they took the stand" is inadmissible
24 hearsay. *Id.* (citing *United States v. Bishop*, 291 F.3d 1100, 1110-11 (9th Cir. 2002)). As the Ninth
25 Circuit held in a similar case, "a second-hand statement of memory or belief to prove the fact
26 remembered" is "irrelevant hearsay." *Bishop*, 291 F.3d at 1110-11.

27 Of course, the government does not intend by this motion to seek exclusion of a percipient
28 witness's knowledge of any facts regarding the defendants' actions, such as whether the defendants

1 directed or instructed others regarding transfers of money, when the transfers occurred, and what the
 2 witnesses observed of the defendants' actions, appearances, and behavior. But once a witness testifies
 3 as to relevant and otherwise admissible facts that provide the basis for an after-the-fact opinion (here,
 4 the defendants' state of mind during the time period of the offense conduct), there is no reason for the
 5 witness to then add an interpretive gloss to those facts by stating the opinion itself. *See, e.g., United*
 6 *States v. Cox*, 633 F.2d 871, 875 (9th Cir. 1980) (The witness's testimony went "beyond the literal
 7 meaning of [defendant's] words ...themselves" and so "[t]he jury could draw its own conclusions from
 8 what the [witness] had already testified. Her additional analysis was irrelevant and should not have been
 9 admitted.").

10 Finally, the anticipated testimony regarding the defendants' state of mind also should be
 11 excluded because it will likely be speculative. There is no proffer as to how any of these witnesses
 12 could determine better than the jury what the defendants' state of mind was at various points in time,
 13 other than the fact that they knew the defendants or observed them. That does not make it admissible,
 14 however. A witness's "opinion of [a defendant's] state of mind" constitutes "speculation" that should be
 15 excluded under Rule 602. *United States v. Kupau*, 781 F.2d 740, 745 (9th Cir. 1986). Thus, these
 16 witnesses should be precluded from speculating and opining about the defendants' state of mind.

17 **B. MIL No. 2: The Defendants Cannot Elicit Improper Character Evidence**

18 The Supreme Court has recognized that character evidence -- particularly cumulative character
 19 evidence -- has weak probative value and great potential to confuse the issues and prejudice the jury. *See*
 20 *Michelson v. United States*, 335 U.S. 469, 480, 486 (1948). The Court has thus given trial courts wide
 21 discretion to limit the presentation of character evidence. *Id.* In addition, the form of the proffered evidence
 22 must be proper. Federal Rule of Evidence 405(a) sets forth the sole methods for which character evidence
 23 may be introduced. It specifically states that where evidence of a character trait is admissible, proof may be
 24 made in two ways: (1) by testimony as to reputation and (2) by testimony as to opinion. Thus, a
 25 defendant may not introduce specific instances of his good conduct through the testimony of others. *See*
 26 *Michelson*, 335 U.S. at 477 ("The witness may not testify about defendant's specific acts or courses of
 27 conduct or his possession of a particular disposition or of benign mental or moral traits."). On cross-
 28 examination of a defendant's character witness, however, the government may inquire into specific

instances of a defendant's past conduct relevant to the character trait at issue. *See* Fed. R. Evid. 405(a). In particular, a defendant's character witnesses may be cross-examined about their knowledge of the defendant's past crimes, wrongful acts, and arrests. *See Michelson*, 335 U.S. at 481. The only prerequisite is that there must be a good faith basis that the incidents inquired about are relevant to the character trait at issue. *See United States v. McCollom*, 664 F.2d 56, 58 (5th Cir. 1981). The government requests an order that prohibits the introduction of improper character evidence.

C. MIL No. 3: The Defendants Cannot Introduce Hearsay Unless an Exception to the Hearsay Rule Applies

Nearly every exhibit in the defendants' exhibit list is inadmissible hearsay. Most are emails. As a result, the exhibits consist of documents reflecting out-of-court statements by witnesses offered for their truth, and they accordingly fall within the definition of hearsay in Fed. R. Evid. 801. As a result, they must be excluded pursuant to Rule 802, unless they fall within an exception identified in Rule 803.

D. MIL No. 4: The Defendants Cannot Circumvent the Hearsay Rule by Introducing their Own Statements through Other Witnesses

The defendants may seek to introduce their own statements through witnesses other than themselves. This is particularly likely given the scope of the defendants' exhibit list when compared to their witness list, which does not include either defendant. However, it is well settled that under Rule 801(d)(2)(A) of the Federal Rules of Evidence, only the government can offer into evidence a defendant's prior statement. *United States v. Ortega*, 203 F.3d 675, 682 (9th Cir. 2000) ("The self-inculpatory statements, when offered by the government, are admissions by a party-opponent and are therefore not hearsay, . . . but the non-self-inculpatory statements are inadmissible hearsay."). In contrast, a defendant may not introduce his or her own inadmissible hearsay statements into evidence by eliciting them from defense witnesses or by cross-examining government witnesses. *United States v. Fernandez*, 839 F.2d 639, 640 (9th Cir. 1988) (district court properly precluded defense counsel from eliciting, on cross-examination, defendant's post-arrest statement denying participation in robbery). In other words, Rule 801(d)(2)(A) precludes the defendant from putting exculpatory statements "before the jury without subjecting [themselves] to cross-examination, precisely what the hearsay rule forbids." *Id.* (citing Fed. R. Evid. 801(c)). *See also United States v. Gomez*, 772 F. Supp. 2d 1185, 1197 (C.D. Cal. 2011) (granting government's motion *in limine* to preclude improper

1 defendant hearsay statements, including his statements regarding his personal use of methamphetamine).

2 The rule of completeness, codified in Rule 106 of the Federal Rules of Evidence, does not mandate a
3 different result. Rule 106 only applies to writings or recorded statements, not to oral conversations.¹ *Ortega*,
4 203 F.3d at 682 (“the rule of completeness . . . applies to written and recorded statements.”). The rule of
5 completeness does not compel the admission of all statements made during the same event, *e.g.*, the same
6 interview. *Id.* (“[Defendant’s] non-self-inculpatory statements are inadmissible even if they were made
7 contemporaneously with other self-inculpatory statements.”). In this case, the rule of completeness will be
8 inapplicable where the government seeks to introduce the defendant’s oral statements made to witnesses,
9 rather than a written record or report containing such statements. *United States v. Collicott*, 92 F.3d 973, 983
10 (9th Cir. 1996) (“Rule 106 is inapplicable . . . because no writing or recorded statement was introduced by a
11 party”).

12 Thus, the government requests that defense counsel be prohibited from eliciting self-serving
13 exculpatory statements from witnesses, including through cross-examination of government witnesses. The
14 defendants’ out-of-court statements that are not offered into evidence by the government are inadmissible
15 hearsay under Fed. R. Evid. 801(c) and do not fall under any exception to the hearsay rule. *See United States*
16 *v. Mitchell*, 502 F.3d 931, 964-65 (9th Cir. 2007) (“These statements [by defendant] were inadmissible
17 hearsay; as [defendant] was attempting to introduce them himself, they were not party-opponent admissions,
18 nor did the fact that they were made in a more broadly self-inculpatory confession bring them within the
19 statement-against-interest exception.”); *Ortega*, 203 F.3d at 682 (affirming trial court’s preclusion of
20 defendant eliciting on cross-examination exculpatory statements given to law enforcement officer). Thus, the
21 Court should preclude the defendant from presenting “self-serving hearsay” that the government is unable to
22 cross-examine². If the defendant wants to introduce her own self-serving statements, she may testify and be
23

24 ¹ “If a party introduces all or part of a writing or recorded statement, an adverse party may require the
25 introduction, at that time, of any other part – or any other writing or recorded statement – that in fairness
ought to be considered at the same time.” Fed. R. Evid. 106.

26 ² A long line of cases supports this motion *in limine*. *See, e.g., United States v. Liera-Morales*,
27 759 F.3d 1105, 1111 (9th Cir. 2014) (permitting government agents to testify concerning incriminating
portions of post-arrest interview, but precluding defendant from introducing exculpatory statements);
28 *United States v. Vallejos*, 742 F.3d 902, 905 (9th Cir. 2014) (defendant’s edited confession properly
admitted into evidence); *United States v. Nakai*, 413 F.3d 1019, 1022 (9th Cir. 2005) (defendant’s
exculpatory statements offered by the defense were inadmissible hearsay notwithstanding FBI agent
testimony about defendant’s inculpatory statements); *United States v. Ortega*, 203 F.3d 675, 682 (9th
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1 cross-examined.

2 Similarly, the defendants cannot admit their own statements through other witnesses as prior
 3 consistent statements under Rule 801(d)(1)(B). A party seeking to admit the statements under Rule
 4 801(d)(1)(B) must satisfy four elements: (1) the declarant-defendant must testify at trial and be subject to
 5 cross-examination; (2) there must be an express or implied charge of recent fabrication or improper influence
 6 or motive of the declarant-defendant's testimony; (3) the proponent must offer a prior consistent statement
 7 that is consistent with the challenged in-court testimony; and (4) the prior consistent statement must be made
 8 prior to the time that the supposed motive to falsify arose. *United States v. Chang Da Liu*, 538 F.3d 1078,
 9 1086 (9th Cir. 2008) (citing *United States v. Collicot*, 92 F.3d 973, 979 (9th Cir. 1996)). *See also Tome v.*
 10 *United States*, 513 U.S. 150, 157-58 (1995). Thus, to admit his or her own statements as prior consistent
 11 statements under Rule 801(d)(1)(B), a defendant would have to testify at trial and be subject to cross-
 12 examination.

13 **E. MIL No. 5: The Defendants Cannot Introduce "Others Did it Too" Evidence**

14 There is no "but other people did it too" defense to wire fraud. Thus, reference to any wrongdoing
 15 committed by individuals other than the defendants or co-conspirators during voir dire or trial would be
 16 irrelevant and should be excluded pursuant to Federal Rules of Evidence 401-403. *See United States v. King*,
 17 No. CR-08-002-E-BLW, 2009 U.S. Dist. LEXIS 32935, at *7-8 (D. Idaho Apr. 17, 2009) ("Evidence of
 18 selective prosecution . . . would be irrelevant and unfairly prejudicial to present to the jury."); *see also United*
 19 *States v. DiStefano*, 129 F. Supp. 2d 342, 348 (S.D.N.Y. 2001) (rejecting defendant's selective enforcement
 20 claim regarding the existence of other uncharged co-workers engaging in the same conduct). The sole
 21 question for this trial is whether the defendant committed wire fraud and money laundering. The Court
 22 should not allow any argument or evidence from the defendants suggesting that they should be acquitted
 23 because others have committed fraud and money laundering as well.

24
 25
 26
 27 Cir. 2000) (non-self-inculpatory statements, even if made contemporaneously with other self-inculpatory
 28 statements, are inadmissible hearsay; rule of completeness does not allow for admission of inadmissible
 hearsay); *United States v. Fernandez*, 839 F.2d 639, 640 (9th Cir. 1988) (district court properly
 sustained government's hearsay objection to defendant's attempt to solicit defendant's post-arrest
 statements during cross-examination of FBI agent).

F. MIL No. 6: The Defendants Cannot Introduce Evidence of the Government's Charging Decisions or Alternative Remedies Available through Other Forums

The defendants may seek to introduce evidence or arguments related to the government's charging decisions in this case; *e.g.*, that other individuals or other transactions were not charged. The defendants should be precluded from interjecting into the trial any evidence or argument regarding the government's charging decisions or as to the Department of Justice's enforcement practices in general, including the filing of civil lawsuits.

1. The Government's Charging Decisions are Irrelevant and Inadmissible

The Supreme Court has recognized that "[i]n our criminal justice system, the Government retains 'broad discretion' as to whom to prosecute." *Wayte v. United States*, 470 U.S. 598, 607 (1985) (quoting *United States v. Goodwin*, 457 U.S. 368, 380 n.11 (1982)). The latitude traditionally granted to the government in this respect extends as much to the decision of who not to prosecute, as to decisions of who to prosecute. *See, e.g., Wayte*, 470 U.S. at 607. Given the broad discretion traditionally afforded to prosecutors, courts have consistently held that evidence or argument regarding charging decisions – including whether to accept a plea, whether to prosecute specific individuals, or whether to reach any other disposition of a case against a potential defendant other than the defendant on trial – should not be admitted at trial. *See, e.g., United States v. Re*, 401 F.3d 828, 833 (7th Cir. 2005) (the fact of the government's decision not to prosecute someone other than defendant was not admissible under Rule 403 as misleading and confusing to the jury). *See also United States v. Goldfarb*, No. CR07-00260-PHX-DGC, 2012 WL 1831508, at *2 (D. Ariz. May 18, 2012) (precluding the parties from using evidence of the government's charging decisions to establish, directly or indirectly, defendant's guilt or innocence).

Inquiries into the government's charging decisions have no tendency to make the existence of any fact that is of consequence to the action more probable or less probable and are thus irrelevant. In other words, such inquiries are without any probative value with respect to the guilt or innocence of the defendant. Because inquiries into the government's charging decisions and enforcement practices are irrelevant and of no probative value, they should be excluded on that basis alone. Fed. R. Evid. 402.

In addition, even if the inquiries into the government's charging decisions had any marginal

1 probative value, they are nevertheless substantially outweighed by the danger of unfair prejudice,
 2 confusion of the issues, and misleading the jury. Fed. R. Evid. 403. *See United States v. Reed*, 641 F.3d
 3 992, 993-94 (8th Cir. 2011) (many factors unrelated to guilt may influence charging decisions and
 4 therefore their admission risks misleading the jury and confusing the issues). Thus, the defendant
 5 should not be allowed to suggest that the jury consider the government's charging decisions, including
 6 whether to charge other individuals the defendant believes were involved in the charged embezzlement
 7 or money laundering (or whether other uncharged transactions are criminal), in reaching its verdict.

8 2. The Existing Civil Lawsuit's Remedies Sought, and Other Possible Civil Remedies, are 9 Irrelevant and Inadmissible

10 a. Civil Remedies Irrelevant

11 Following discovery of defendants' scheme, some church members commenced a civil action in
 12 hopes to recover the sums taken by them. However, it is irrelevant and potentially confusing to present
 13 evidence regarding alternative remedies. *See* Fed. R. Evid. 402, 403.

14 Federal Rule of Evidence 403 provides that "[a]lthough relevant, evidence may be excluded if its
 15 probative value is substantially outweighed by the danger of unfair prejudice, confusion of the issues, or
 16 misleading the jury, or by considerations of undue delay, waste of time, or needless presentation of
 17 cumulative evidence." Rule 403 precludes admission of evidence if its probative value is substantially
 18 outweighed by the considerations recited in the rule. *United States v. Hankey*, 203 F.3d 1160, 1172 (9th
 19 Cir. 2000).

20 Here, Rule 403 strongly weighs against allowing evidence of the remedies sought by the existing
 21 civil lawsuit from being introduced at trial. The civil suit seeks different relief from the defendant,
 22 asserts causes of action that are predicated upon different legal theories than those at issue in the
 23 criminal case, involves different evidentiary burdens, and provides for defenses that may or may not be
 24 available to the defendant in the criminal case. By permitting evidence of the civil suit's relief sought, a
 25 real danger of unfair prejudice is created. Jurors may (incorrectly) conclude that the victims will be
 26 made whole via a civil recovery causing them to ignore certain evidence and overlook the different aims
 27 of a criminal case. Similarly, such evidence is likely to confuse and mislead the jury.

28 b. Settlement Negotiations Irrelevant

1 The government also moves to preclude the defense from making use of settlement negotiations,
2 or any statements made in the course of such negotiations in the existing civil lawsuit at trial (to the
3 extent there are any). Such evidence is inadmissible under Federal Rule of Evidence 408(a), which
4 prohibits “evidence of statements made in compromise negotiations” regarding a claim. The text of the
5 rule prohibits admission of either the actual settlement of a claim or statements made in the course of
6 such a settlement; that prohibition extends to offering the evidence to establish or disprove a claim.

7 The broad prohibition against admitting settlement statements into evidence has historically been
8 based on two concepts. First, statements made in the course of such negotiations are irrelevant because
9 they are frequently motivated by a desire to achieve peace rather than to concede fault. FRE 408,
10 Commentary to 1972 Proposed Rules. That is to say that a party’s statements made in an effort to
11 resolve litigation have little or no probative value and cannot later be considered by a trier of fact
12 regarding the merits of a claim. *See, e.g., United States v. Contra Costa County Water Dist.*, 678 F.2d
13 90, 92 (9th Cir. 1982). Second, there is a strong policy preference to encourage litigants to compromise
14 and settlements are more likely to occur when those litigants are protected from later use of settlement
15 statements. FRE 408, Commentary to 2006 Amendment (admission of settlement statements would
16 “chill” settlement negotiations, which is contrary to public policy).

17 Rule 408(a) applies in federal criminal cases. *See, e.g., United States v. Technic Services, Inc.*,
18 314 F.3d 1031, 1045 (9th Cir. 2002) (analyzing admissibility of settlement agreement with federal
19 agency under earlier version of Rule 408). Federal Rule of Evidence 1101(b) makes all of the federal
20 evidentiary rules applicable in criminal cases unless there is a specific prohibition in a particular rule,
21 which does not exist in Rule 408. *See United States v. Arias*, 431 F.3d 1327, 1336-37 (11th Cir. 2005).
22 Moreover, “applying Rule 408 to criminal cases furthers the policy interests that undergird that Rule,”
23 including the encouragement of settlements and the recognition that evidence of compromise is not
24 probative of liability in a criminal case. *Id.* at 1337. Accordingly, any evidence of settlement
25 discussions, or statements made in the course of such discussions in the Companies’ existing civil
26 lawsuit should be excluded at trial.

27 **G. MIL No. 7: The Defendants Cannot Introduce “Blame the Victim” Evidence**

28 The United States also anticipates that the defendants may attempt to construct a defense

1 involving tactics of “blaming the victim.” This may also include drawing the jury’s attention away from
2 the relevant facts and law of this case by bringing in evidence or making arguments concerning
3 unrelated business practices or possible wrongdoing by others, specifically C.W., employees of
4 companies controlled by C.W., the Church, other church members, and any alleged deficiencies in their
5 respective bookkeeping efforts.

6 The law is plain that a victim’s purported negligence is no defense to a fraud charge. *United*
7 *States v. Serfling*, 504 F.3d 672, 676,679 (7th Cir. 2007); accord *United States v. Moore*, 923 F.2d 910,
8 917 (1st Cir. 1991) (approving jury instruction explaining that it is no defense to fraud that the bank
9 might have prevented its losses by better internal procedures). Moreover, it is improper to “blame the
10 victim” in nearly every criminal case. For example, it is no defense to burglary that the victims left their
11 front door unlocked. This reasoning has been applied to a number of different fraudulent schemes. It
12 would be irrelevant if some bank or lender employee had overlooked a “red flag” associated with a
13 fraudulent loan application. *United States v. Winkle*, 477 F.3d 407, 414 n.3 (6th Cir. 2003) (“[T]he
14 victim of a bank fraud is the bank, not the CEO of the bank, and approval of a bank officer does not
15 relieve a defendant of liability for bank fraud.”) (citations omitted); see also *United States v. Molinaro*,
16 11 F.3d 853, 857 (9th Cir. 1993) (“[i]t is the financial institution itself - not its officers or agents - that is the
17 victim of the fraud the statute proscribes.”) (citation omitted). Similarly, in bank fraud schemes, the
18 approval or participation of lender employees or officers in the defendants’ fraud scheme is not any kind of
19 defense to the instant charges. *United States v. Saks*, 964 F.2d 1514, 1518-19 (5th Cir. 1992) (“bank
20 customers who collude with bank officers to defraud banks may also be held criminally accountable either as
21 principals or as aiders and abettors”). Or, in a scheme to induce travel for a fraudulent purpose, the Second
22 Circuit rejected the defendant’s argument that the “foolishness of the [victim] in [the defendant’s] scheme
23 somehow vitiates [the defendant’s] fraudulent intent.” *United States v. Thomas*, 377 F.3d 232, 243 (2nd Cir.
24 2004) (collecting cases and upholding district court’s exclusion of evidence and testimony relating to
25 gullibility of victim).

26 These holdings are applicable here. The defendant may argue that the Companies (or its employees)
27 were aware, or should have been aware, of his fraudulent transactions well before he completed his scheme,
28 and, in his view, they condoned his actions by not preventing them. But there is no requirement that a victim

of a fraud scheme act as a person of ordinary prudence would act. *United States v. Ciccone*, 219 F.3d 1078, 1083 (9th Cir. 2000). Thus, a victim's negligence, carelessness or gullibility is no defense to the instant charges. As a result, the Court should direct that the defendants' counsel not argue, or even suggest, in voir dire, opening statements, cross-examination, summation or otherwise, that the Companies and their employees could have been more diligent in their dealings with the defendants or somehow that they too engaged in misconduct in their dealings with the defendants.

H. MIL No. 8: Interstate Nexus Element

Money laundering under 18 U.S.C. 1956(a)(1)(B)(i) includes an interstate nexus element. *See* 18 U.S.C. § 1956(c)(4). This may be met by showing that one of the financial institutions involved in the charged transaction is insured by the FDIC. *E.g.*, *U.S. v. Ladum*, 141 F.3d 1328, 1339 (9th Cir. 1998) (considering challenge to interstate nexus evidence under § 1956(a)(1)(B)(i) and holding "[e]vidence of a transaction involving financial institutions insured by the Federal Deposit Insurance Corporation (FDIC) is also sufficient to meet § 1956's interstate commerce requirement."). Proof of insurance may be established with minimal evidence. For example, inscriptions on bank documents that indicate a bank was FDIC insured may be considered in establishing the bank's status. *United States v. Allen*, 88 F.3d 765, 769 (9th Cir. 1996) (bank's FDIC status proved by words "Member FDIC" on bank statements). Or, judicial notice may be taken of a financial institution's status. *E.g.*, *U.S. v. Behmanshah*, 49 Fed.Appx 372, fn. 2 (3d Cir. 2002) (unpubl.).

I. MIL No. 9: The Defendants Tax Returns Can be Admitted

This case concerns a scheme to defraud and money laundering that began in August 2004 and continued through to the end of January 2016. As such, the defendants' income—both legitimate and illegitimate—during those years is squarely at issue. More specifically, to meet the government's burden of proof regarding the illicit nature of these transfers and the defendants' knowledge of his fraudulent scheme and money laundering, the government may introduce evidence of the defendants' purported legitimate and claimed income during the relevant years, which is reflected in their tax returns. As a result, the tax returns constitute direct evidence of the defendants' fraudulent scheme and money laundering. Indeed, courts have frequently allowed their admission in similar cases, holding, for example, that "failure to report significant sums of money in tax filings can be direct evidence of and is

relevant to defendant's participation in, money laundering.” *United States v. Barrett*, 153 F. Supp. 3d 552, 567 (E.D.N.Y. 2015). Similarly, the Second Circuit considered the issue in *United States v. Monaco*, which involved a money laundering prosecution and evidence from the government that the defendants “had been spending money in amounts significantly in excess of earnings reported by them on tax returns and Social Security earnings reports.” *See* 194 F.3d 381, 387 (2d Cir. 1999). The Second Circuit upheld the admission of the tax-related evidence. *Id.* at 387–88. Similarly here, the government believes that the tax returns will establish that the defendants spent monies that far exceeded what they claimed in income, thus helping establish their knowledge of both the fraudulent scheme and money laundering.

Additionally, the returns are inextricably intertwined with the charged conduct. For example, an explanation by the Government as to what income the defendants were legitimately entitled to may be necessary to help establish the income and monies that they were *not* entitled to. The Government could, as a further example, argue that the amount of money laundered by the defendants exceeded their legitimate income. *See, e.g., United States v. Jae Shik Cha*, 97 F.3d 1462, at *1 (9th Cir. 1996) (unpubl.) (tax returns were inextricably intertwined with the money laundering charges because the defendant’s “tax returns, showing insufficient legitimate income to support the \$4.5 million laundered through the Hong Kong account, were offered to show that the money came from drug transactions”); *Cf. United States v. Dubin*, 91 F.3d 155, at *3 (9th Cir. 1996) (unpubl.) (affirming admission of tax returns because they were inextricably intertwined with the explanation of the source of funds and assets of the defendant in bankruptcy fraud).

Alternatively, the tax returns are admissible under Rule 404(b). They show the defendants’ knowledge, intent, motive, and lack of mistake regarding the scheme and money laundering. *E.g., United States v. Fuchs*, 218 F.3d 957, 965 (9th Cir. 2000) (uncharged tax returns admissible under Rule 404(b) to show knowledge of defendant’s theft of government money and property); *United States v. Osarenkhoe*, 439 F. Appx. 66, 67–68 (2d Cir. 2011) (unpubl.) (affirming admission of uncharged tax return in mail fraud and money laundering case because it showed “the defendant's fraudulent intent and absence of mistake in her improper receipt of adoption subsidy payments”).

Finally, and separate from an effort to introduce the documents during its case in chief, if the

defendants testify at trial, the government may impeach them with their tax returns. *Cf. United States v. Rubio-Estrada*, 857 F.2d 845, 850 (1st Cir. 1988). The First’s Circuit’s decision in *Rubio-Estrada* is instructive. There, Judge Breyer, speaking through the First Circuit, held that an income tax return could be used to impeach the defendant during cross-examination when the line of questions was intended to expose the defendant’s false representations about transactions recorded in a ledger that the government argued were actually criminal transactions. *Id.* The First Circuit concluded, “[t]his use is not forbidden by Rule 404. Nor does Rule 403 prohibit the court from permitting the government to use the tax returns for this purpose.” *Id.* Here, the government may ask a similar line of questions using the defendant’s tax returns to impeach any offered testimony by him that certain ledger entries he made were legitimate. Under *Rubio-Estrada*, such questions would not run afoul of Rule 404 or 403.

J. Other Evidentiary Issues

To the extent other evidentiary issues arise during trial that are not contemplated by the government’s pre-trial filings, including the Trial Brief, the government is receptive to any request from the Court for a “bench brief” or supplemental briefing.

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Respectfully submitted,

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